

JOB TITLE	INTERNATIONAL SALES & MARKETING MANAGER
Job No.	S05
Level of Authority	Management
Reports to	Chief Sales Officer
Internal Contacts	Marketing, Production, Distribution, Sales, Accounts
External Contacts	Customers, Suppliers, Event Promoters, Regulatory Agencies, Customs, Shipping Agencies, Trade Board, Company Broker
Status	Contract

PRINCIPAL PURPOSE OF JOB

The role of the International Sales & Marketing Manager involves planning, coordination, distribution and export of products to international customers. He/she acts as an intermediary between overseas buyers and the Company. He/She contributes to the growth and development of the Company by constantly seeking out international buyers and assessing marketing potential of new and existing sales opportunities. He/she grows the consumer base by exceeding their expectation at all brand touch-points in the market.

QUALIFICATIONS AND EXPERIENCE

- Bachelors Degree in International Business Management or Marketing or equivalent.
- 5 years’ work experience in Exporting/Importing at a senior level (in the Manufacturing industry would be an asset).
- Proficiency in a secondary language would be an asset (especially Spanish).
- Proficiency in Microsoft Office Suite.

Please email resumes to hvacancy.c@gmail.com no later than January 7, 2019

We thank you for your interest but only short-listed candidates will be contacted.